

THE UNITED KINGDOM DEFENCE INSURANCE
ASSOCIATION (ISLE OF MAN) LIMITED

Directors' Report & Financial Statements

The United Kingdom Defence Insurance Association (Isle of Man) Limited
For the year ended 20th February, 2011



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The United Kingdom Defence Insurance Association (Isle Of Man) Limited

Directors, Officers And Managers

For the year ended 20 February, 2011

Directors

Dr. D. L. Moore

E. Shallcross

I.R. Simpson

P. Gruaz

K.L. Marshall (appointed 10 September, 2010)

Managers

Havelock Insurance Management Limited

Address

16/17 Mount Havelock,

Douglas,

Isle of Man.

IM1 2QG

Investment Managers

Thomas Miller Investment (Isle of Man) Limited

Address

16/17 Mount Havelock,

Douglas,

Isle of Man.

IM1 2QG

Secretary

Havelock Insurance Management Limited

Registered Office

16/17 Mount Havelock,

Douglas,

Isle of Man.

IM1 2QG

Report of the Directors

The Directors have pleasure in presenting their Report and the Financial Statements of the Association for the year ended 20 February, 2011.

Principal Activity

The Association's principal activity is that of an insurance Association, accepting reinsurance from The United Kingdom Freight Demurrage and Defence Association Limited on a quota share basis. The Association is authorised by the Isle of Man Government Insurance and Pensions Authority to carry on an insurance business in or from the Isle of Man.

The Association was incorporated on 9 February, 1999 and is limited by guarantee.

Directors

The Directors of the Association who served during the year and to date are shown on page 3.

Review of the Year

Operations for the year resulted in a profit of £1,091,000 (2010: £1,882,000).

Statement of Directors' Responsibilities

The following statement, which should be read in conjunction with the statement of auditors' responsibilities, set out on page 6, is made for the purpose of clarifying for Members the respective responsibilities of the Directors and the Auditors in the preparation of the accounts.

Company law requires the Directors to have prepared Financial Statements, which give a true and fair view of the state of affairs of the Association as at 20 February, 2011 and of its profit for the year then ended. In the preparation of these Financial Statements, the Directors are required to ensure that:

- suitable accounting policies have been selected and applied consistently;
- judgements and estimates which have been made are reasonable and prudent;
- the financial statements state whether applicable accounting standards have been followed, subject to any material departures disclosed and explained in the Financial Statements;
- the Financial Statements are prepared on a going concern basis.

The Directors confirm that the above requirements have been complied with in the preparation of the Financial Statements.

Report of the Directors (continued)

Statement of Directors' Responsibilities (continued)

The Directors are responsible for the keeping of proper accounting records which disclose, with reasonable accuracy, at any time, the financial position of the Association and to enable them to ensure that the Financial Statements comply with the Companies Acts 1931 to 2004, as modified by the Insurance Act 2008. They are also responsible for safeguarding the assets of the Association and for taking reasonable steps for the prevention and detection of fraud and other irregularities.

Auditors

Moore Stephens, the Association's auditors, are willing to continue in office pursuant to section 12(2) of the Companies Acts 1931 to 2004.

By Order of the Board

For and on behalf of
Havelock Insurance Management Limited

Secretary

14 April, 2011

Independent Auditors' Report to the Members of the United Kingdom Defence Insurance Association (Isle of Man) Limited

We have audited the financial statements of United Kingdom Defence Insurance Association (Isle of Man) Limited for the year ended 20 February, 2011 which are set out on pages 8 to 20. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice).

This report is made solely to the Company's Members, as a body, in accordance with Section 15 of the Isle of Man Companies Act 1982. Our audit work has been undertaken so that we might state to the Company's Members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the Company and the Company's Members as a body, for our audit work, for this report, or for the opinions we have formed.

Respective responsibilities of directors and auditors

As explained more fully in the Directors' Responsibilities Statement set out on page 4, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view. Our responsibility is to audit and express an opinion on the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland). Those standards require us to comply with the Auditing Practices Boards (APB's) Ethical Standards for Auditors.

Independent Auditors' Report to the Members of the United Kingdom Defence Insurance Association (Isle of Man) Limited (continued)

Scope of the audit of the financial statements

An audit involves obtaining evidence about the amounts and disclosures in the financial statements sufficient to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or error. This includes an assessment of: whether the accounting policies are appropriate to the Company's circumstances and have been consistently applied and adequately disclosed; the reasonableness of significant accounting estimates made by the directors; and the overall presentation of the financial statements.

Opinion

In our opinion the financial statements

- give a true and fair view of the state of the Company's affairs as at 20 February, 2011 and of its profit for the year then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice; and
- have been prepared in accordance with the requirements of the Isle of Man Companies Acts 1931 to 2004 as modified by the Insurance Act 2008.

Moore Stephens

Chartered Accountants,
Douglas, Isle of Man.

19 April, 2011

Income and Expenditure Account

For the year ended 20 February, 2011

	Note	2011 £'000	2010 £'000
Premiums			
Premiums receivable	4	13,487	15,487
Commissions payable		(5,439)	(4,749)
		8,048	10,738
Investment Return			
Investment income	5	1,415	1,058
Gains / (Losses) on investments			
Realised		587	271
Unrealised		(726)	941
		1,276	2,270
Claims			
Claims paid		(10,975)	(11,626)
Change in provision for outstanding claims		3,104	696
		(7,871)	(10,930)
Expenses			
Management fee	6	(160)	(160)
General and administrative expenses	7	(57)	(60)
		(217)	(220)
Differences on exchange		(145)	24
Profit for the year		1,091	1,882
Retained profit brought forward		20,074	18,192
Retained profit carried forward	12	21,165	20,074

The Association has no recognised gains or losses other than those dealt with in the Income and Expenditure Account.

Balance Sheet

At 20 February, 2011

	Note	2011 £'000	2010 £'000
Assets			
Investments	8	45,931	45,570
Cash balances	8	164	1,843
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Total cash and investments	8	46,095	47,413
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Accrued interest		392	388
Related party balances	14	743	1,585
Prepaid expenses		5	6
Due from investment brokers		1,073	930
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		48,308	50,322
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Liabilities			
Outstanding claims	9	(26,953)	(30,057)
Due to investment brokers		-	-
Related party balances	14	(50)	(50)
Accrued expenses		(40)	(41)
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		(27,043)	(30,148)
<hr/>			
Net Assets		21,265	20,174
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Reserves			
Guarantee Fund	12	100	100
Retained earnings	12	21,165	20,074
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Total Reserves		21,265	20,174
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Directors

Dr. D. L. Moore
E. Shallcross
14 April, 2011

Managers

K. Allen
For and on behalf of Havelock Insurance Management Limited

Cash Flow Statement

For the year ended 20 February, 2011

	Note	2011 £'000	2010 £'000
Operating Activities			
Calls and premiums received		13,487	15,487
Interest received and exchange movement		1,266	1,430
		14,753	16,917
Claims paid		(10,132)	(13,958)
Commission		(5,439)	(4,749)
Management fee, general and administration expenses		(219)	(217)
		(15,790)	(18,924)
Net cash flow from operating activities	10	(1,037)	(2,007)
Investing Activities			
Purchase of investments		(62,565)	(49,091)
Sale of investments		61,923	44,262
Net cash flow from investing activities		(642)	(4,829)
Net decrease in cash and cash equivalents		(1,679)	(6,836)
Cash and cash equivalents at beginning of year		1,843	8,679
Cash and cash equivalents at end of year	8	164	1,843

Notes to the Financial Statements

For the year ended 20 February, 2011

1. Constitution

The Association was incorporated in the Isle of Man on 9 February 1999 and received authorisation from the Isle of Man Government Insurance and Pensions Authority to carry on an insurance business in or from the Isle of Man on 17 February, 1999.

The Directors have the right to make supplementary calls on their Members (see note 14) for any open policy year to make good any deficit of income on that year, and similarly may return any surplus arising on a year to the members.

The Association reinsures 90% of the retained legal costs and expenses insurance risks of The United Kingdom Freight Demurrage and Defence Association Limited ("UKFD&D") as set out in the reinsurance agreement.

In the event of the Association's liquidation the net assets of the Association are to be distributed in proportion to the amount of contributions paid by Members to UKFD&D during the period of six years preceding the commencement of the winding-up.

2. Accounting policies

In the absence of comparable standards in the Isle of Man, the Directors have resolved to adopt United Kingdom Accounting Standards published by the Accounting Standards Board of the United Kingdom in the preparation of the Financial Statements, provided they are consistent with the Isle of Man Companies Acts 1931 to 2004 and also in accordance with the Isle of Man Insurance Act 2008 and related Regulations, except that investments are carried at market value. The Insurance Act 2008 and related Regulations prescribe the format of certain elements of the Financial Statements. The Directors have also considered the disclosure requirements of The Statement of Recommended Practice on Accounting for Insurance, December 2005, and adopted the recommendations as applicable to the Association.

The preparation of Financial Statements in conformity with generally accepted accounting principles requires Management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the Financial Statements and the reported amounts of revenues and expenses during the period. Actual results could differ from those estimates.

Significant accounting policies are:

(a) Premiums

Premiums are recorded on an accruals basis. The Association has the ability to make supplementary calls upon Members.

The reinsurance agreement with UKFD&D contains provisions with respect to premium adjustments. The adjustments are dependent upon the invested assets of one party as a proportion of the total of both parties and may be made by either UKFD&D or the Association. Any such premium adjustments are recorded in the Financial Statements in the accounting period in which they are made.

Notes to the Financial Statements (continued)

For the year ended 20 February, 2011

2. Accounting policies (continued)

(b) Claims

Losses are recorded on a reported basis. In addition, provision is made for claims incurred but not reported based on information provided to the Association by its reinsured and the estimates of the Managers.

Inherent in these estimates are expected trends in claim severity, frequency and other factors that could vary as claims are settled. Accordingly, the amount provided for estimated outstanding claims may differ materially from the Association's ultimate liability for such claims. Any differences will be recorded in the period in which they are determined.

(c) Foreign currencies

Revenue transactions in foreign currencies have been translated into Sterling at rates revised at monthly intervals. All exchange gains and losses whether realised or unrealised are included in the Income and Expenditure Account. The differences arising on currency translation and the realised differences arising on the sale of currencies are included within realised gains within investment income.

Foreign currency assets and liabilities including investments are carried at market value translated into Sterling at the rates of exchange ruling at the Balance Sheet date. The resulting difference is treated as unrealised.

(d) Expenses

Commissions payable, management fees and other general and administrative expenses are recorded on an accruals basis.

(e) Investments

The interest receivable from the investments together with the profits and losses on sale of investments are included within investment income in the Income and Expenditure Account. The unrealised gains and losses on the movement in the market value of the investments compared to the cost are included in unrealised gains and losses on investments within investment income.

Investments are stated at their market value at the balance sheet date. Investments purchased in foreign currencies are translated into Sterling on the date of purchase. The market values of foreign currency investments are translated at the rate of exchange ruling at the balance sheet date.

Undertakings for Collective Investments of Transferable Securities ("UCITS") are used as an alternative to cash deposits and are translated into Sterling on the date of purchase.

3. Taxation

Historically the Association had been exempt from Isle of Man income tax in accordance with the provisions of the Income Tax (Exempt Insurance Companies) Act 1981. Following the repeal of this legislation, the income of the Association has been subject to Manx Income Tax at the rate of 0% with effect from 6 April, 2007.

Notes to the Financial Statements (continued)

For the year ended 20 February, 2011

4. Premiums receivable

	2011 £'000	2010 £'000
Gross written premium	13,487	15,487

5. Investment return

	2011 £'000	2010 £'000
Investment income		
Bond interest	1,006	906
Bank deposit interest	55	540
Currency gains / (losses)	403	(335)
Custody fees	(49)	(53)
	1,415	1,058
Gains on investments		
Realised gains on sale of investments	587	271
Unrealised (decrease) / increase in market value of investments	(726)	941
	1,276	2,270

6. Management fee

The fee paid to the Managers of £160,000 (2010: £160,000) covers the cost of providing offices, staff and administration in the Isle of Man, and includes investment management services provided by a company in the same group as the Managers.

7. General and administrative expenses

	2011 £'000	2010 £'000
Audit fees	19	16
Directors' fees	14	16
Directors' and Officers' insurance	9	10
Directors' and Managers' travel	9	4
Government fees	4	4
Printing, stationery and communications	1	1
Sundry costs	1	9
	57	60

Notes to the Financial Statements (continued)

For the year ended 20 February, 2011

8. Cash and investments

(i) Cash balances

	2011	2010
	£'000	£'000
Cash	10	11
Deposits - Short term	154	1,832
	164	1,843

The Association is required by the Isle of Man Government Insurance and Pensions Authority to hold £100,000 with a bank licensed under the provisions of the Isle of Man Banking Acts, 1998.

The cash and short term deposits all mature within 30 days and carry interest at rates between 0% and 1% for Sterling (2010: 0% and 2%), 0% and 0% for Euros (2010: 0% and 0%) and between 0% and 0% for US dollars (2010: 0% and 0%).

(ii) Investments

	Cost	Market Value	Cost	Market Value
	2011	2011	2010	2010
	£'000	£'000	£'000	£'000
Listed				
Government stocks	7,860	7,655	6,173	6,321
Unit trusts	5,494	6,640	6,788	7,416
Other securities	23,585	23,365	25,575	26,096
Absolute return funds	4,707	4,579	-	-
UCITS	3,722	3,692	5,744	5,737
	45,368	45,931	44,280	45,570

UCITS include a holding in the TMI Liquidity Fund PLC which is managed by Thomas Miller Investment (Isle of Man) Limited. The investment is listed on the Channel Islands stock exchange and the cost and market value are based on the underlying value of the investments at the date of the balance sheet respectively. (Cost - £11,631, Market value - £11,947).

Absolute return funds include a holding in the TMI Fund of Hedge Funds which is managed by Thomas Miller Investment (Isle of Man) Limited. The investment is listed on the Channel Islands stock exchange and the cost and market value are based on the underlying value of the investments at the date of the balance sheet respectively. (Cost - £1,810,283, Market value - £1,766,703).

The listed investments are all quoted on major recognised international stock exchanges. No loans have been made to Directors, Officers or Managers, and none are contemplated.

Notes to the financial statements (continued)

For the year ended 20 February, 2011

8. Cash and investments (continued)

The Association's investment policy requires, that at the time of purchase, bonds have a credit rating of A minus or better.

The market value of investments in bonds and government stocks may be affected by changes in prevailing levels of interest rates. At the balance sheet date the investments in UCITS and stocks have effective interest rates of between 0% and 2% and 0% and 6% respectively.

(iii) Cash and investments maturity summary

	2011 £'000	2010 £'000
Cash and investments	46,095	47,413

	2011 %	2010 %
Cash and interest bearing securities repayable within one year	53.20	41.28
Interest bearing securities between one year and three years	14.09	45.24
Interest bearing securities between three years and seven years	32.71	13.48
	100.00	100.00

(iv) Cash and investments currency exposure

	2011 %	2010 %
Sterling	60.72	64.52
US dollar	18.55	16.47
Euro	20.73	19.01
	100.00	100.00

Notes to the Financial Statements (continued)

For the year ended 20 February, 2011

8. Cash and investments (continued)

(v) Cash and bank balances concentration exposure

	2011 %	2010 %
Cash	06.10	00.60
Deposits – Short term	93.90	99.40
	100.00	100.00

9. Outstanding claims

The provision for outstanding claims consists of the estimated cost of known outstanding claims, together with a forecast of claims incurred but not reported, on risks already written.

	2011 £'000	2010 £'000
Earlier years	(2)	227
Policy year		
2010	9,475	-
2009	6,670	11,385
2008	4,554	7,896
2007	2,117	4,073
2006	1,344	2,389
2005	1,023	1,380
2004	638	924
2003	418	668
2002	329	486
2001	227	325
2000	195	292
1999	(35)	12
	26,953	30,057

The total of outstanding claims of £26,953,200 consists of a forecast of unreported claims of £20,422,800 and an estimate of known claims of £6,530,400.

Notes to the Financial Statements (continued)

For the year ended 20 February, 2011

10. Cash flow statement

Reconciliation of operating profit to net cash flow from operating activities:

	2011	2010
	£'000	£'000
Operating profit	1,091	1,882
Decrease / (increase) in accrued interest and prepaid expenses	(4)	348
(Decrease) / increase in accrued expenses	(1)	3
Decrease in claims provision	(3,104)	(696)
Increase / (decrease) in unrealised investment gains	726	(941)
Increase / (decrease) in related party balances	842	(2,332)
Profit on disposal of investments	(587)	(271)
Net cash outflow from operating activities	(1,037)	(2,007)

11. Exchange rates

As at the balance sheet date £1 equals

	2011	2010
US dollar	1.6209	1.5415
Euro	1.1885	1.1408

12. Reserves

	Guarantee	Retained	Total
	Fund	Earnings	
	£'000	£'000	£'000
As at 20 February, 2010	100	20,074	20,174
Transfer during the year	-	1,091	1,091
As at 20 February, 2011	100	21,165	21,265

The Association's regulator is the Isle of Man Insurance & Pensions Authority (IPA) in the Isle of Man. Under the IPA's regime the Association is obliged to assess and maintain the amount of net assets in excess of the required minimum solvency margin. The provisions of the Isle of Man Insurance Regulations 1986 set the minimum level of solvency required of the Association in the Isle of Man. The level is based on the net premiums written during the year. The solvency margin required for 2011 was £824,350 (2010: £924,350).

At the year end the Association's capital resources included reserves of £21,265,000 (2010: £20,174,000) which exceeded the solvency requirement by £20,441,000 (2010: £19,250,000). The Association, therefore, complied with the externally imposed capital requirements to which it is subject.

Notes to the Financial Statements (continued)

For the year ended 20 February, 2011

13. Debenture

The Association has charged by debenture certain liabilities to UKFD&D, to whom the Association provides reinsurance. The Association has covenanted to discharge the following liabilities:-

1. The Association's liabilities to UKFD&D including those under the reinsurance agreement
2. Any amount necessary to enable UKFD&D to meet its solvency margin, and
3. Any expenses incurred by UKFD&D relating to enforcing or exercising any power under the debenture.

The debenture is secured by floating charge over the Association's assets but excludes £1,100,000, this amount being sufficient to meet the solvency requirements of the Isle of Man Government Insurance and Pensions Authority. This replaced the old amount of £900,000 on 28 October, 2009.

14. Related party disclosures

The Association has no share capital and is controlled by the Members. A Member is any person to whom UKFD&D has afforded primary insurance which is subsequently reinsured into the Association. Members of the Association are therefore also members of UKFD&D, under that Association's rules. At 20 February, 2011 £743,000 was due from (2010: £1,585,000) UKFD&D.

At 20 February, 2011 £50,000 was due to the United Kingdom Defence Reinsurance Association Limited (2010: £50,000). The United Kingdom Defence Reinsurance Association Limited is a wholly owned subsidiary of UKFD&D.

Mr P Gruaz who served as a Director during the year, was an employee of Member companies. Other than the insurance and membership interests of the Member companies, Mr P Gruaz had no financial interest in the Association. The amounts paid to Directors during the year are detailed in Note 7. These transactions were conducted at an arms length basis.

Mr I.R. Simpson, who served as a Director during the year was also a Director of the Managers, Havelock Insurance Management Limited during the year. Havelock Insurance Management Limited provided the services detailed in Note 6 and the amounts paid to the Managers during the year are disclosed in the Income and Expenditure Account. These transactions were conducted at an arms length basis.

Thomas Miller Investment (Isle of Man) Limited acted as Investment Managers on behalf of the Association during the year. Fees for these services are included in the £160,000 Management fee (2010: £160,000) paid to the Managers during the year, which is disclosed in note 6 of the financial statements. These transactions were conducted at an arms length basis.

Investments include a holding in the TMI Liquidity Fund PLC which is managed by Thomas Miller Investment (Isle of Man) Limited. The investment is listed on the Channel Islands Stock Exchange and the cost and market value are based on the underlying value of the investments at the date of purchase and the date of the balance sheet respectively. (Cost - £11,631, Market value - £11,947).

Absolute return fund include a holding in the TMI Fund of Hedge Funds which is managed by Thomas Miller Investment (Isle of Man) Limited. The investment is listed on the Channel Islands stock exchange and the cost and market value are based on the underlying value of the investments at the date of the balance sheet respectively. (Cost - £1,810,283, Market value - £1,766,703).

Notes to the Financial Statements (continued)

For the year ended 20 February, 2011

15. Financial risk management

The Association is exposed to financial risk through its financial assets and liabilities. The key financial risk is that the proceeds from financial assets are not sufficient to fund the obligations arising from liabilities as they fall due. The most important components of financial risk are: market risk, credit risk, insurance risk and liquidity risk.

• Market risk

Market risk is the risk of adverse financial impact due to changes in fair values or future cash flows of financial instruments from fluctuations in interest rates, equity prices and foreign exchange rates, affecting both the value of the Association's investments and, in the case of exchange rates, its premium income and liabilities. The Association has a policy in place to manage its exposure to its investments, and this is monitored by regular reports from the investment managers to the Association's Board of Directors.

The impact of exchange rate risk is mitigated by the use of forward contracts for the sale of premium income, which is almost all received in US dollars, into sterling, and the currency matching assets and liabilities.

• Credit risk

The key areas where the Association is exposed to Credit risk, which is the risk that a counterparty will be unable to pay amounts in full when due, are

- Amounts due from UKFD&D
- Counterparty risk with respect to cash and investments

The following table provides information regarding aggregate credit risk exposure for financial assets with external credit ratings as at 20 February, 2011. The credit rating bands are provided by independent ratings agencies:

As at 20 February, 2011	AAA	AA Ae	AA+	AA	AA-	A+	Not readily available/ not rated	Total
	£'000	£'000	£'000	£'000	£'000	£'000	£'000	£'000
Debt and fixed income securities	28,209	500	313	1,270	729	-	-	31,020
UCITS	3,692	-	-	-	-	-	-	3,692
Equities and variable yield securities	-	-	-	-	-	-	6,640	6,640
Absolute return funds	-	-	-	-	-	-	4,579	4,579
Open forward currency contracts	-	-	-	-	-	-	11	11
Cash balances	-	-	-	-	-	-	153	153
Amounts due from UKFD&D	-	-	-	-	-	-	743	743
Amounts due from brokers	-	-	-	-	-	-	1,073	1,073
Total assets	31,901	500	313	1,270	729	-	13,199	47,912

Notes to the Financial Statements (continued)

For the year ended 20 February, 2010

15. Financial risk management (continued)

As at 20 February, 2010	AAA	AA Ae	AA+	AA	AA-	A+	Not readily available/ not rated	Total
	£'000	£'000	£'000	£'000	£'000	£'000	£'000	£'000
Debt and fixed income securities	28,707	-	329	3,031	-	350	-	32,417
UCITS	5,737	-	-	-	-	-	-	5,737
Equities and variable yield securities	-	-	-	-	-	-	7,416	7,416
Open forward currency contracts	-	-	-	-	-	-	36	36
Cash balances	-	-	-	-	-	-	1,807	1,807
Amounts due from UKFD&D	-	-	-	-	-	-	1,585	1,585
Amounts due from brokers	-	-	-	-	-	-	930	930
Total assets	34,444	-	329	3,031	-	350	11,774	49,928

• Insurance risk

The Association's risk can arise from:

- fluctuation in the timing, frequency and severity of claims and claims settlements relative to expectations;
- unexpected claims arising from single source;
- inaccurate pricing of risks when underwritten;
- inadequate reinsurance protection;
- inadequate reserves.

The risk is managed by underwriting, reinsurance and reserving strategies which are agreed and monitored by the Association's Board.

• Liquidity risk

The Association manages this risk by the use of liquid investments.

The Table below analyses the Association's debt into relevant maturity groupings based on the remaining years from the balance sheet date to the contractual maturity date. The amounts in the table are the contractual undiscounted cash flows.

	2011 £'000	2010 £'000
Within one year	26,338	22,086
More than one year	21,572	27,842
	47,910	49,928

Strength with independence.

UKDIA

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